

SPP Advisors

Security Performance Partners

Providing the M&A and Capital Needs of the Security Industry

RECENT TRANSACTIONS



About SPP Advisors

SPP Advisors focuses on participants in Electronic Security and Personal Emergency Response Systems (PERS) industry.

Client-Centered Approach

We prioritize our clients' needs and goals, ensuring a client-centered approach in all our services. Our dedication to professionalism, integrity, and excellence sets us apart. We take pride in building lasting relationships based on trust and delivering results that exceed expectations.

Why Choose Us?

Expertise in Mergers & Acquisitions

- ▶ Our team specializes in creating and managing competitive sales processes to maximize value. We excel in negotiating, structuring, and closing sales agreements, ensuring seamless transactions. With our comprehensive analysis of financial, operating, and market data, we determine the fair market value of business operations. Additionally, we prepare detailed descriptive memorandums for prospective buyers, providing essential insights for informed decision-making.

Tailored Acquisitions Services

- ▶ We offer personalized acquisition services, advising and assisting corporate clients in designing and implementing acquisition programs throughout the U.S. Our team recommends target markets, initiates meaningful contacts and discussions, and maintains continuous dialogue with target sellers. We have a proven track record in negotiating, structuring, and closing asset and/or stock purchase agreements, ensuring advantageous transactions for our clients.

Comprehensive Financing Solutions

- ▶ Our Financing Services are specifically designed for business owners preparing to sell their companies. We assist in securing attractive financing options that align with the goal of a successful sale. Our expertise includes negotiating favorable terms and credit facilities for debt financing. We also represent borrowers in expanding or replacing existing financing, ensuring beneficial arrangements to support business objectives during the sale process.

Financial & Business Advisory Expertise

- ▶ Our Financial & Business Advisory Services provide thorough asset disposition and financial restructuring solutions to lenders and corporate clients in the security industry. We negotiate credit facility and capital restructurings, facilitate forbearance agreements, and offer operational and financial oversight. We manage secured party sales and competitive asset disposition processes, conduct lender portfolio and asset valuations, and provide detailed valuations to support informed decision-making.

Please contact us to learn more:

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